

Message Text

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PAGE 01 TOKYO 13593 180857Z

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ACTION EB-06

INFO OCT-01 EA-10 ISO-00 COME-00 H-02 RSC-01 DRC-01 /021 W

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FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 5350

UNCLAS TOKYO 13593

E.O. 11652: N/A

TAGS: EFIS, BEXP, JA

SUBJECT: CONGRESSINAL INQUIRY REGARDING MARKET FOR CHITIN IN JAPAN

REF: STATE 217957

PASS EB/OCA/BR. SISCO

1. SO FAR AS WE CAN DETERMINE, THERE IS ONLY ONE MANUFACTURER AND DISTRIBUTOR OF CHITIN/CHITOSAN IN JAPAN--KYOWA OIL AND FAT CO., LTD., C/O SHIBAYAMA KOGYO DANCHI, KOIKE, SHIBAHAMA-MACHI, SANBU-GUN, CHIBA PREFECTURE, JAPAN.
2. THE COMPANY NOW MANUFACTURES AND MARKETS TTWO PRODUCTS -- FLONAC N AND FLONAC \$250. BOTH PRODUCTS ARE IN POWDER FORM, FLONAC #250 IS WATER SOLUBLE.
3. LOCAL JAPANESE MARKET PRICE 1,500 YEN/KILOGRAM (\$2.27/LB.) FOR FLONAC N AND 1,400 YEN/KILOGRAM (\$2.10/LB.) FOR FLONAC #250.
4. BOTH PRODUCTS DEVELOPED FROM CRAB SHELL FOR USE AS A COAGULANT AND HAVE PROVEN ESPECIALLY VALUABLE IN THE TRATMENT OF SEWAGE, SLUDGE FROM DITILLERIES (BEER), AND RECOVERY OF FISH MATERIAL FROM WASTE WATER IN FISH PROCESSING PLANTS.
5. JAPAN IS NOT IMPORTING CHITAN/CHITOSAN AT THE PRESENT TIME BUT WILL CHECK FURTHER.
6. MANUFACTURER, WHO HAS APPLIED FOR JAPANESE PATENT FOR

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PAGE 02 TOKYO 13593 180857Z

THESE PRODUCTS, RELUCTANT AT THIS TIME TO DIVULGE INFORMATION

ON USERS SIZE OF MARKET, ETC. EMBASSY NOW IN CONTACT WITH
ENVIRONMENTAL AGENCY IN ATTEMPT TO OBTAIN ADDITIOAL INFORMATION.

7. PAMPHLET DESCRIBING JAPANESE PRODUCTS POUCHED TODAY.
HODGSON

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NNN

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